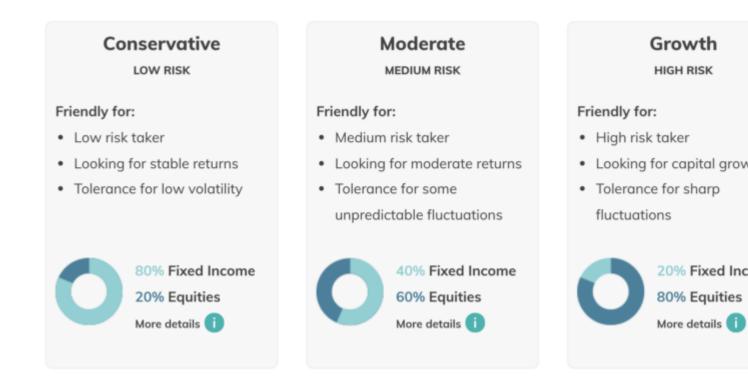


Tiq Invest – Is It Any Good?

## Description

Robo-advisory platforms (which invest in passively-managed ETFs) have been gaining popularity in recent years, but there are still many investors who prefer funds and unit trusts that are usually being actively managed to react to market conditions – especially for those who are too busy to manage their own investments and monitor market movements.

That's one of the reasons why Etiqa has launched their newest investment product, <u>Tiq Invest</u>, which is designed with **4 different Packaged funds** that Etiqa has carefully selected **to suit different risk appetites** – from conservative to aggressive, and even one primarily focused on growth.



There is no lock-in period, meaning you can start with just a single premium of \$1,000. If you're a

newbie who lacks the skill and time, you could still easily kickstart your investments with this, without having to worry too much about how your portfolio is performing (since they're being managed by professional fund managers).

What's more, you can also employ **dollar cost averaging** through recurring top-ups based on your preferred frequency, though you should note that since that needs to be at least \$100 per month, the minimum is thus \$100 monthly / \$300 per quarter / \$600 for semi-annual / \$1,200 per year.

What makes this better than traditional ILPs sold through agents is that **you do not pay any insurance charges at all**. This is important, because with 100% of your money invested upfront, you won't be experiencing a scenario where your units will have to be sold to cover the increasing cost of your insurance over time – a feature that traditional ILPs suffered from. In the event of death or terminal illness, your loved ones will receive a lump sum payment of either 105% of net premiums paid or your account value – whichever is **higher**.

For those who don't appreciate what this means, imagine this: even in the unfortunate situation where your funds didn't make money, your loved ones will STILL get the original capital that you've invested. This is NOT the case when you invest directly in the stock market, where no one will give your loved ones back your invested capital in the event of losses when they liquidate your portfolio after your death.

Your suitability for this product will be determined by an online Customer Knowledge Assessment (CKA) vs. the traditional way whereby an insurance agent assesses your suitability for an ILP.

So since there's no insurance agent(s) who need to be paid for distributing the ILP to you, this method effectively removes the middle man costs, which translates into lower charges for consumers.

The fees are transparent, and Etiqa only imposes a management charge fee + fund management fee (i.e. the fee charged by the ILP sub-fund managers like BlackRock or Dimensional Fund Advisors Ltd). The current fund management fee is at 1.55%, which is already calculated into your daily Packaged fund unit price (see here for more information). There is no bid offer spread charge, and all unit pricing is based on a bid-to-bid basis.

Okay, I've covered the main product benefits, so if you're still intrigued then you should continue reading to understand what your funds will be invested in, why, and how.

### What exactly will my money be invested into?

The 4 Packaged funds are put together using a combination of 5 different ILP sub-funds, which I've consolidated in the table below for you guys to reference:

		• • •	
ILP	ILP	Conservative	Moderate
Sub-Fund	Sub-Fund		
Manager			
Dimensional	Global Short	30%	21.4%
Fund	Fixed Income		
Advisors Ltd	Fund		
PIMCO	Global	5%	5%
	Investment		
	Grade Credit		
	Fund		
PIMCO	Asian Tiger	45%	8.6%
	Bond Fund	emark <sup>45%</sup>	
BlackRock	Emerging ate	-	5%
1	Markets		
O	Bond Fund		
Lion Global	Infinity Global	20%	60%
Investors	Stock Index		
Limited	Fund		

As you can see, the allocation to equities increases as you tune up the risk aggression level. And for investors who cannot withstand too much volatility and risk in their portfolio, the conservative option will only have a 20% exposure to equities, while 3/4 is invested in Asian bonds and fixed income instruments. For the Asian bonds, no more than 20% is exposed to China's funds.

For the Aggressive portfolio, 100% is invested in equities that track the MSCI World Index – meaning that at time of writing, your largest exposure will be to Apple, Microsoft, Amazon, Facebook, Google and Tesla, just to name a few.

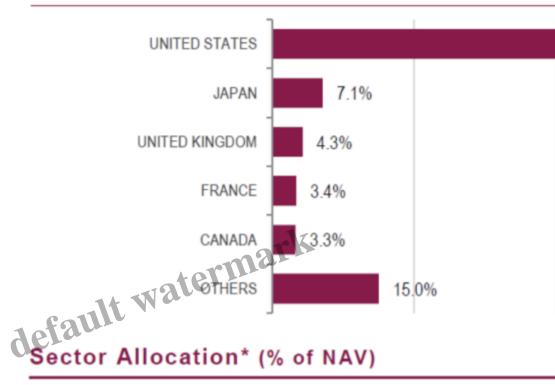
The names and weightings of the top 10 largest constituents of the April 2021 are as follows:

Company	
APPLE INC	
MICROSOFT CORP	
AMAZON COM INC	
FACEBOOK A ALPHABET CLERINARK DE ALPHABET A TESLA	
ALPHABET C	
C ALPHABET A	
TESLA	

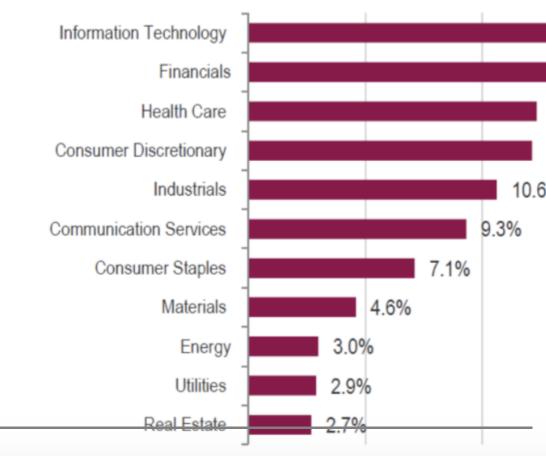
Source: Tiq Invest Fund Summary

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# Market / Sector: (Data is accurate as of April 2021)



# Country Allocation\* (% of NAV)



Changed your mind on your risk appetite? No worries, Tiq Invest allows for unlimited Packaged fund switches with no charges while your policy is in force. The only thing to note is that they'll sell all your existing units and buy into the new fund that you've told them to switch to, instead of deducting or incrementally adding units until the fund allocations are met.

## Tiq Invest vs DIY

Of course, if you're a savvy investor who's already managing your own portfolio, then this product won't appeal to you, and probably wouldn't be suitable anyway.

But aside from the insurance perks (remember how your loved ones will still get back your invested capital even if your account value has dropped, because of the coverage protection by Etiqa?), I can also see 2 other reasons why someone might choose Tiq Invest instead of doing it himself manually.

**Rebalancing will automatically be carried out on your behalf** on a periodic basis to ensure these allocations remain somewhat constant. This saves you the time, effort and also transaction fees that you would otherwise have to pay if you were a DIY investor.

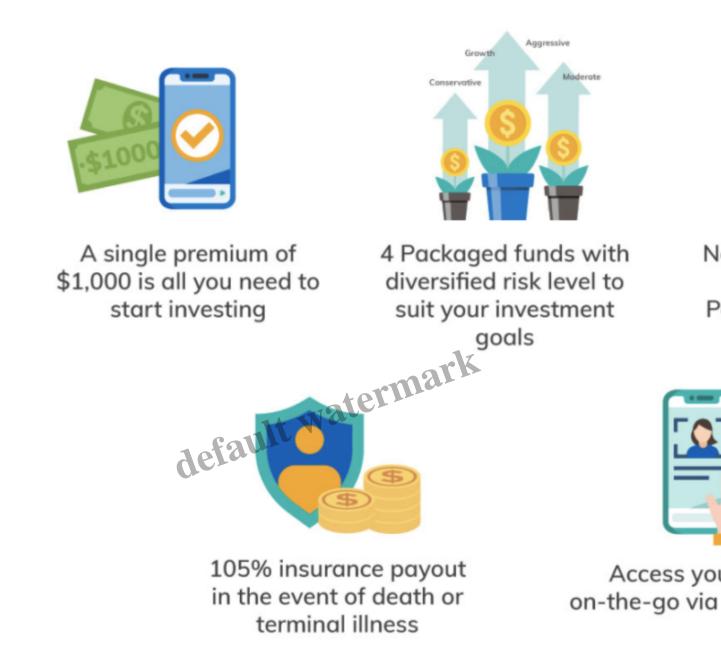
And in the event of any pay-outs from an ILP sub-fund, the **dividends will also be automatically** reinvested back into the Packaged fund for you.

How much will you have to pay Etiqa for managing the above for you? Well, that will be **a flat rate of 0.75% per annum of your account value.** This is mainly where Tiq Invest differs, compared to other insurers who calculate the fund management fee they charge you based on each individual ILP sub-fund (different rates for different ILP sub-funds). *Note that even in the event of any changes, Tiq's fund management fee is capped at 4% per annum of your account value.* 

What's more, at only 0.75% per annum, Tiq Invest charges lower than other digital ILPs on the market (which are 0.25% per quarter, meaning you pay 1% in total each year).

### Conclusion

As you guys can see, ILPs can still serve a small and niche market for those who prefer to have someone else manage their investments for them. Of course, this will naturally come at a higher cost than if you DIY, but if you feel your time and energy is better spent elsewhere (such as working on your business, or clocking in more hours at your high-income job, or even with your family), then Tiq Invest could be one option for you to consider.



I hope this deeper look into <u>Tiq Invest</u> helped you to understand it better, and whether it could be beneficial to you.

But nonetheless, before you commit to anything, I highly recommend that you <u>head over to Etiqa's</u> website here for more details.

#### **Sponsored Message**

<u>Tiq Invest by Etiqa Insurance</u> is your hassle-free digital Investment-Linked Plan (ILP) for maximum financial flexibility.

If you choose to <u>invest with Tiq Invest</u> between now to 31 October 2021, you can also <u>get cashback of</u> <u>up to \$300</u>. Refer your friends or family member to invest with Tiq Invest, and get a \$30 referral fee which will be credited into your TiqConnect account, which you can withdraw via PayNow.

#### Disclaimers:

Tiq Invest is underwritten by Etiqa Insurance Pte. Ltd. (Company Reg. No. 201331905K).

Tiq Invest is an Investment-linked Plan (ILP) which invest in ILP sub-fund(s). Investments in this plan are subject to investment risks including the possible loss of the principal amount invested. The performance of the ILP sub-fund(s) is not guaranteed and the value of the units in the ILP sub-fund(s) and the income accruing to the units, if any, may fall or rise. Past performance is not necessarily indicative of the future performance of the ILP sub-fund(s).

A product summary and product highlights sheet(s) relating to the ILP sub-fund(s) are available and may be obtained from us via <u>www.tiq.com.sg/product/tiqinvest</u>. A potential investor should read the product summary and product highlights sheet(s) before deciding whether to subscribe for units in the ILP sub-fund(s).

As buying a life insurance policy is a long-term commitment, an early termination of the policy usually involves high costs and the surrender value, if any, that is payable to you may be zero or less than the total premiums paid. You should seek advice from a financial adviser before deciding to purchase the policy. If you choose not to seek advice, you should consider if the policy is suitable for you.

This content is for reference only and is not a contract of insurance.

Full details of the policy terms and conditions can be found in the policy contract.

This policy is protected under the Policy Owners' Protection Scheme which is administered by the Singapore Deposit Insurance Corporation (SDIC). Coverage for your policy is automatic and no further action is required from you. For more information on the types of benefits that are covered under the scheme as well as the limits of coverage, where applicable, please contact us or visit the Life Insurance Association (LIA) or SDIC web-sites (www.lia.org.sg or www.sdic.org.sg).

This advertisement has not been reviewed by the Monetary Authority of Singapore.

Information is accurate as at 3 October 2021.

#### Category

1. Investing