

## IPO Analysis: Is the Nikko AM SGD Investment Grade Corporate Bond ETF worth subscribing?

### Description

I've not been the biggest fan of corporate bonds because (i) I'm not always convinced about the reasons given by the company for the need to raise money from retail investors (ii) there's too many horror stories like [Hyflux](#) and [Aspial](#) and (iii) too many retail investors seem to be drawn to the juicy yield payouts without properly evaluating the underlying financial health of the company.

However, the latest **Nikko AM SGD Investment Grade Corporate Bond ETF** might just be another decent investment tool (and far more superior than any previous corporate bonds such as the ones named above) for those who have always stayed away from corporate bonds for the same reasons that I have.



The IPO for this has gone live and will last from 23 July – 16 August, so that's enough time for you to do your due diligence before you decide if this investment makes sense to you. In the meantime, here's my take on the ETF:

#### Details:

- The bond is launched by Nikko AM, one of the largest ETF managers in Singapore and the same company behind popular Nikko AM Singapore STI ETF and ABF Singapore Bond Index
- Indicative yield: 3% – 3.22% per annum
- Total expense ratio: 0.3% (30 cents per year for every S\$100 you invest – *confirmed for the first 3 years*)

- I recommend [applying through FSM](#) where there's now a 0% commission promo and since their minimum amount is lower vs. other brokers who are requiring a min. of \$1000 to apply
- IPO applications close on 12 noon on 16 August 2018
- Minimum subscription amount: S\$100
- Starts trading on SGX on 27 August 2018 at 9am

## What I like about this ETF

### Investment Grade Bonds

The Index enjoys an A average credit rating\* and invests in investment grade bonds. An investment grade rating shows that the corporate bond has a relatively low risk of default, and are normally rated from AAA to BBB- (S&P).

Bonds with credit ratings lower than BBB- (S&P) are considered to have a lower credit quality. They are also commonly known as Junk Bonds, and subject investors to more uncertain coupon payments as well as higher default risk.

\* Source: Markit iBoxx, Nikko AM, 30 June 2018

The diagram illustrates the credit rating spectrum. The top section, 'INVESTMENT GRADE', is highlighted in orange and includes ratings from AAA to BBB-. An arrow points from this section to a box labeled 'Investment universe of the Index'. The bottom section, 'NON INVESTMENT GRADE', is in grey and includes 'SPECULATIVE' (BB+ to B-), 'HIGH DEFAULT RISK OR IN DEFAULT' (CCC+ to D), and 'HIGH DEFAULT RISK OR IN DEFAULT'.

### 1. Lower risk

By investing into a basket of corporate bonds, the risk and impact of one company defaulting is much lower compared to if you invest directly into a single company's bonds. After all, you really don't want another ["big shock" like the one retail investors got from Hyflux](#), or see [defaults like what Swiber did on their bond payments](#).

Buying into this ETF means you get exposure to over 100 corporate bonds from over 50 companies, which means that even if one of them default, it probably won't even leave much of a dent in your overall portfolio. The constituents of this ETF comprise of several reputable companies that are in relatively strong financial health and unlikely to go bust, such as DBS, UOB, HDB, LTA, etc. I'll go deeper into the constituents in detail later in this article.

Of course, the downside of the lower risk in this ETF is that you also get a "lower" yield of approximately 3% vs. the juicy 5% – 6% offered by some other corporate bonds, but would you rather go for a high-risk-high-returns bond option where you could potentially lose your entire capital, or accept a lower-risk investment where your returns are pretty much guaranteed? Your choice.

[According to The Business Times, it seems like the Monetary Authority of Singapore \(MAS\) might even be a seed investor in this](#), although Nikko AM has declined to confirm it.

### Higher Yield

With a yield of 3.22%, the Index offers higher yields as compared to bank fixed deposits and Singapore government securities.

The bar chart compares the yields of three investment options. The y-axis is labeled 'Yield (% p.a)^' and ranges from 0 to 3. The x-axis lists the investment options. The yields are: Bank Deposit (0.92%), Singapore Government Securities (SGS) (2.21%), and iBoxx SGD Non-Sovereigns Large Cap Investment Grade Index (3.22%).

Investment Option	Yield (% p.a.)
Bank Deposit	0.92%
Singapore Government Securities (SGS)	2.21%
iBoxx SGD Non-Sovereigns Large Cap Investment Grade Index	3.22%

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Source: DBS, OCBC, UOB, MAS, Markit iBoxx and Nikko AM, as of 30 June 2018

## 2. Higher yields than the Singapore Saving Bonds / bank savings / fixed deposits

Some other low risk options you can also choose from, if not for this ETF:

<u>Tool</u>	<u>Minimum Sum</u>	<u>Holding Period</u>	<u>Average Yield</u>
<a href="#">Fixed deposits</a>	\$10,000	3 months – 5 years	0.08% – 1.4%
<a href="#">Short-term endowment plans</a>	\$1,000	2 – 3 years	2.02%
<a href="#">Singapore Saving Bonds</a>	\$500	1 – 10 years	1.78% – 3.11%
<a href="#">High-yield bank saving accounts</a>	\$3,000	N.A.	0.8% – 2.85%
<a href="#">Singapore Government Securities</a>	\$1,000	5 – 30 years	1.625% – 3.25%
<a href="#">Nikko AM SGD Investment Grade Corporate Bond ETF</a>	\$100	Up to you!	3%

The only comparable instruments that come close to the 3% p.a. offered on this ETF are the SSBs and SGS, but those require a longer holding period of at least 5 – 10 years before you start to see those kind of returns.

## 3. Lower investment sums needed

It is generally quite difficult for most average retail investors to access Singapore's corporate bond market, because the typical minimum sum of S\$250,000 just for a single bond issue is usually out of reach for many of us. Sometimes, rare opportunities like [the recent Astreal bonds appear, but even that required a minimum of \\$2,000 to subscribe and also carries a much higher risk](#) (since it is on private equity investments). However, the Nikko AM SGD Investment Grade Corporate Bond ETF offers investors the chance to access these investment-grade corporate bonds for as low as S\$100.

## 4. Low costs

I've never liked unit trusts or buying bonds through [Investment-Linked Plans \(ILPs\)](#) because the high management costs / distribution fees eat into your returns. Many people don't realise that simply [paying 1% in investment management fees could easily eat up 1/3 of your wealth eventually as these fees compound to quite a sizeable sum](#), which is why I've never advocated investing in unit trusts, mutual funds, or any sort of investments through an insurer and prefer to DIY instead.

The only costs associated here would be the expense ratio – which is extremely low at just 0.3% i.e. you pay 30 cents every year for each \$100 you invest – and your buy/sell broker fees, which can vary depending on which brokerage or promotional rate you're using. I recommend FSMOne for this if you don't already have an account.

You can also see the impact between a 0.3% and 1% fee in the table below:

Table 2: Higher Expense Ratios Dampens Total Returns

	No Fees	Nikko AM SGD Investment Grade Corporate Bond ETF	Sample Fund
Year 0	\$10,000	\$10,000	\$10,000
Year 1	\$10,300	\$10,270	\$10,200
Year 2	\$10,609	\$10,547	\$10,404
Year 3	\$10,927	\$10,832	\$10,612
Year 4	\$11,255	\$11,124	\$10,824
Year 5	\$11,592	\$11,425	\$11,041
Impact On Returns (%)	-0%	-1.45%	-4.76%

Source: iFAST Compilations

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[Source: Fundsupermart](#)

### 5. Higher liquidity

Many of the wholesale bonds which this ETF invests in are generally traded over-the-counter instead of a centralised exchange, so retail investors not only face difficulties in getting access but also in selling it due to the lack of liquidity.

On the other hand, this ETF will be traded on SGX so you should be able to easily buy or sell lots when you need or wish to.

### What am I really buying into?

## Investment Grade Issuers

The Index comprises bonds issued by established and credible institutions such as sovereign wealth fund **Temasek Financial I Limited** and statutory boards such as the **Housing Development Board (HDB)**, the **Land Transport Authority (LTA)**, and the **Public Utilities Board (PUB)**.



For pictorial illustration only.

You can [view the full prospectus here](#), [view the highlights here](#) lodged with MAS, or the [product brochure here](#).

In summary, the biggest 10 holdings in this ETF and their respective weightages are:

<b>S/N</b>	<b>Issuer</b>	<b>Coupon (%)</b>	<b>Weighting (%)</b>
1	Temasek Financial I Ltd	4.2000%	2.71%
2	Temasek Financial I Ltd	3.2650%	2.50%
3	DBS Group Holdings Ltd	4.7000%	2.37%
4	DBS Bank Ltd	4.7000%	2.31%
5	United Overseas Bank Ltd	3.5000%	2.15%
6	United Overseas Bank Ltd	4.0000%	2.15%
7	Standard Chartered Bank	4.4000%	2.04%
8	NTUC Income Insurance Cooperative Ltd	3.6500%	1.74%
9	Huarong Finance 2017 Co Ltd	3.2000%	1.67%
10	SingTel Group Treasury Pte Ltd	3.4875%	1.59%

With the exception of Huarong Finance, you'll be hard-pressed to not recognise the other names, many of which are quasi-government agencies or even indirectly backed by our local government as well. It'll be hard for them to fail, and if any of them do, worrying about this ETF will be the last thing on my mind because there'll probably be bigger concerns of the Singapore economy failing or going into a

recession instead.

In total, there are 102 bonds from 45 issuers in this ETF, with an average coupon yield of 3 – 3.5%.

### **How often will I be paid dividends?**

Once a year.

### **What's the quality of the bonds in this ETF?**

They're mostly investment-grade and large-cap bonds, but do note that 22% of the current bonds are not weighted, such as SIA and LTA.

### **Can I buy this using my CPF funds?**

No, as it is currently not included under the CPF-IS. However, who knows, perhaps this might just change in the future if the interest in this ETF continues to grow.

## **What I don't really like about this ETF**

### **1. Not all the constituents bonds are exactly "investment-grade" nor "corporate".**

The name of this bond may be slightly misleading, since 22% of bonds are unrated and there's a significant portion which aren't exactly what we tend to think of as "corporations" (HDB, LTA, etc). Nonetheless, this is just a personal gripe I have about the choice of name for this ETF, but I don't have much of an issue about the underlying bonds it is investing into, which are actually far more solid than the previous corporate bonds I've reviewed on this blog.

### **2. If we continue in a rising interest rate environment, this ETF may no longer be as attractive.**

3 % – 3.22% is a decent return for an investment tool that you can trade anytime on SGX, and especially when you compare it to the other fixed-income instruments that I've mentioned earlier. But if interest rates go up, the market value of the underlying bonds will likely drop, which will then also affect this ETF.

For those who are unfamiliar with the link as to why rising interest rates are bad for bonds, here's a quick explanation. Imagine you paid \$1,000 to purchase a bond with a 3% coupon payout, which then trades on the bond market. Now, should interest rates rise, new bonds may then be issued with higher coupon rates in order to attract investors, so let's assume a newer bond with a 5% coupon rate now gets launched. Since investors can now invest the same \$1,000 for a bond with a higher interest rate, they'll be less interested in buying your bond which has a 3% interest rate, so the market value of your bond lots go down (i.e. capital loss).

Conversely, if interest rates fall, then that usually spells good news for bonds which would then trade at a price higher than what it was originally bought for upon launch.

However, I believe the ETF manager will also continue to invest into new bonds even as this happens, and since these new bonds will carry higher interest rates, we can then watch the ETF's yield go up accordingly.

Nonetheless, we cannot predict the future, and as per [my previous post on portfolio allocation](#) to mitigate risks across market cycles, there will always be a place for bonds in one's investment portfolio.

## So is this ETF worth buying into?

Yes if you are:

- Looking for a low-risk investment tool with decent returns higher than what the banks / fixed deposits / Singapore Saving Bonds can offer you
- Looking to add to the bond component of your investment portfolio, but you're adverse against individual corporate bonds due to all the sagas and defaults that have happened recently
- Looking for a bond investment with no minimum holding period or commitment (since you can trade this on SGX once it is listed on 27 August)
- Looking to get exposure to the Singapore corporate bonds market without the high minimum sum needed nor the higher risk
- [Considering whether to cancel your ILP and do your own direct investments](#) so as to stop paying for the high investment management fees (*you can also combine this ETF then with the ABF Singapore Bond Index Fund, which I had in my ILP before I terminated it. That ETF currently trades at an indicated yield of 2.3%*)

No if you:

- Want much higher return than 3% given this (low) risk level
- Are willing to take on higher risk for much higher returns

Until better opportunities present themselves, parking one's emergency or excess cash in a mixture of this Nikko AM SGD Investment Grade Corporate Bond ETF with Singapore Saving Bonds and CPF voluntary top-ups certainly sounds like a viable idea to me as part of a multi-asset portfolio management strategy.

At any rate, I'd definitely prefer to go for this than most individual corporate bonds!

## Where can I apply for this ETF?

The easiest way would be to apply via FSMOne.com as it only requires a minimum of \$100 to subscribe and is also currently running a promotion of 0% sales charge during this ETF's Initial Offering Period from 23 July to 16 August 2018.

This means you can enjoy a 0% processing fee to invest into this ETF, as long as you place your order before 12 noon of 16 August.

\*\*\* Sponsored message below \*\*\*



## TO FIND OUT MORE ABOUT THIS ETF

1. Read [this article by the FSMOne.com Research Team](#) to learn more about the NikkoAM SGD IGBond ETF.
2. [View the ETF factsheet here.](#)
3. Attend the seminar **“[Introducing the Nikko AM SGD Investment Grade Corporate Bond ETF](#)”** on 1 August 2018, 12pm, at iFAST Financial Pte Ltd, 10 Collyer Quay #26-01 Ocean Financial Centre Singapore 049315. Click [here](#) to register now!

## OPEN AN FSMONE ACCOUNT

Don't have an FSMOne Account yet? You might probably want to consider opening one to get access to this bond ETF, as well as a whole suite of other investment products that is offered by Fundsupermart!

[Head over here to open your free account](#) right away so you can subscribe to this ETF and make full use of the 0% processing fees promotion! If you encounter any issues in getting started, you can also call them at 6557 2853 or email [clienthelp@fundsUPERMART.COM](mailto:clienthelp@fundsUPERMART.COM) for more assistance.

\*\*\* End of sponsored message \*\*\*

What are your thoughts about this ETF, and is there anything I've missed out on? Let me know in the comments below!

With love,  
Budget Babe

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