## Here's another reason to cancel your ILP

## Description

If you need another reason to cancel your investment-linked policy (ILP) which you may have bought a few years ago, consider this: a lot of financially-savvy folks are cancelling have already cancelled theirs.

I bought my first insurance policy, an ILP, at the advice of my then-financial agent. 2 years later, I cancelled it once I realized how I had been misled to think favourably of a policy that clearly wasn't that beneficial to me. The biggest flaw I didn't spot then was the distribution fees, which entitled the fund managers and my insurance agent to be paid rather handsomely for managing my investments.

At that point, I was thinking, if I'm already spending so much time swopping my funds, why should I be paying the fund managers? If I'm paying someone to manage my investments for me, then they better do a job good enough where I don't even need to interfere. Furthermore, I can manage my own investments, so why continue with this useless ILP which I have to pay for over 20 years before I can watermar even breakeven?

I've not regretted my decision ever since.

A friend of mine whom I consider to be rather financially-savvy also recently terminated his ILP, and publicly shared his cancellation experience on Facebook. I reproduce the conversation here:

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Lady: Your cheque will be ready on Thursday.	
Me: My agent has quit. His replacement and subsequent replacements ha either quit or disappeared.	ve
Lady: That's how it works. Do you want to inform your agent about your termination?	
Me: Ah, that's somewhat similar to "churning", because they could've simp deducted the insurance fees from my annual premium and use the balanc buy the investment units without ever selling them.	
Lady: It is to pay for the insurance part of the policy, and the fund manage earn from the spread.	rs
Me: Why do they need sell some of my units every single month?	
Lady: Any feedback?	
Went to Prudential to cancel an investment-linked policy that I bought whe was an under-informed noob.	n I
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On another note, I've been guite busy in the last 2 weeks, but yes, I did get the emails from some of you who wrote in asking about insurance. I'm currently in the midst of drafting up a proper guided post on that and putting all my answers together, so stay tuned.

Till then, stay clear of ILPs (or at least reconsider whether you *reallilly* need one).

P.S. Whose pockets are ILPs realIlly lining?

With love, Budget Babe

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